

# **INSTITUTE OF MANAGEMENT SCIENCES PESHAWAR**

## **ADMISSION TO:**

### **MBA Program for business graduates (Morning & Evening)**

#### Weightage Scheme

<b>S. No.</b>	<b>ITEM</b>	<b>WEIGHTAGE IN PERCENTAGE</b>
1	16 years relevant education	50%
2	Written Test	40%
3	Interview	10%

#### General Instructions

1. Qualifying the written Test and appearance in the Interview are compulsory requirements for Admission.
2. Only those applicants who qualify the written test shall be eligible to appear for the Interview.
3. The List of the candidates to appear for the Interview shall be displayed on the Institute's Official Website: [www.imsciences.edu.pk](http://www.imsciences.edu.pk)
4. Entrance Slip shall be generated in an online application portal for all the Candidates appearing in the Test. No one shall be allowed to enter the Examination Hall/Premises without the Entrance Slip.

Note: Applicants having a valid Institute's own test or any other test required by HEC score for MBA for business graduates Program will not be required to appear in the test, however they can take the IM|Sciences Entrance Test to improve their score.

5. Applicants must take care of their entrance slip. In case the entrance slip is misplaced, a duplicate copy can be obtained from the Admissions office of IM|Sciences on payment of Rs.500/.
6. All Original Documents shall be verified at the time of Admission. Students are required to attach their complete academic documents and identity documents, including: DMCs, Degrees, Board Certificates, and Equivalence Certificates etc., domicile, CNIC and 03 passport size photographs with admission form. Applicants must write their name and father's name on the back of all photographs. Hardcopies of the documents will be accepted after admission interviews.

7. The Documents once submitted with Admission forms shall not be returned.
8. No separate call letters are issued to the candidates for Test and Interviews. All Information regarding Admission shall be displayed on the Institute's Official Website.
9. Prospectus along with sample question papers for the entry test may be downloaded from the online admission portal (<http://admission.imsciences.edu.pk/>)
10. Hostel accommodation may be provided to the candidates, subject to the availability of seats.

### GUIDELINES FOR ENTRY TEST

1. Passing Marks for qualifying the Written Test for MBA program are 40% (40 marks out of 100).
2. Passing Marks for qualifying the Interview are 40% (4 marks out of 10).
3. The entry test questions will be self-explanatory and we believe that you have studied and understood the instructions given here, therefore no question will be entertained.
4. During the test, do not talk, whisper, or turn your eyes or head away from your own paper. Any evidence of cheating or non-compliance with Instructions will disqualify you from the test.
5. During the test, choose the correct answer by selecting the appropriate option i.e. A, B, C or D.
6. The test is divided into 3 parts. The Instructions for each part are given on the question paper. Please follow the Instructions carefully and take care of time.
7. There will be NO NEGATIVE MARKING in any part of the test.
8. Total duration of the test is 120 Minutes.
9. All the questions in the Entry Test are MCQ's and they are checked thoroughly. However, if someone is interested in rechecking, the candidate shall apply for the same within three days of the declaration of the test result. The fee for rechecking of the paper is Rs.500.
10. The composition of Entry Test Paper will be as follow:

Category	English	Quantitative	Critical Reasoning	Subject
MBA for business graduates Program	20%	15%	15%	50%

11. The Entry Test Paper subject part shall be tilted towards Management/HR, Finance, Marketing, Accounting and Economics
12. The result of the Entry Test will be available on IM | Sciences official websites.

Instructions for PART 1 (English)

You are required to solve each problem and indicate the answer by filling in the answer sheet the appropriate letter i.e. A, B, C.....

**Marks 20**

Fill in the lettered word or phrase that is most similar in meaning to the word in capital letters.

**1.     DESTINATION**

- A.     Policy
- B.     Rich
- C.     Goal
- D.     Power

Answer: - C

**2.     Fill in the lettered option in the answer sheet the word that best completes each sentence.**

He is holding the ----- charge of his own post as president and that of Foreign Minister.

- A.     Duel
- B.     Dual

Answer: - B

**3.     Select the correct sentence by filling in the lettered option in the answer sheet**

- A.     We sell cars and rent.
- B.     We rent and sell cars.

Answer: - B

**4.     Fill in the blanks by filling in the lettered option in the answer sheet**

**Whatever \_\_\_\_\_ takes, you must do to accomplish your task.**

- A.     May
- B.     Can
- C.     Do
- D.     It

Answer: - D

**5.     Fill in the lettered word or phrase that is most dissimilar in meaning to the word in capital letters.**

**AMBIGUOUS**

- A     confused
- B     humane
- C     honest
- D     clear

Answer: - D

Instructions for PART 2 (Quantitative)

You are required to solve each problem and indicate the answer by filling in the answer sheet the appropriate letter i.e. A,B,C.....

Note: -Use of Calculator is not allowed.

**Marks: 15**

**6. If the average of 2 & x is 7, find value of x.**

- A. 9
- B. 18
- C. 12
- D. 14
- E. 16

Answer: - C

**7. In a survey it was found that 80% of those surveyed owned a car while 60% of those surveyed owned a mobile phone, if 55% owned both a car and a Mobile phone, what percent of those surveyed owned a car or a mobile phone or both?**

- A. 65%
- B. 80%
- C. 85%
- D. 97.5%

Answer: - C

**8. Two numbers are in the ratio 3:5. If 9 is subtracted from each, the new numbers are in the ratio 12: 23. The smaller number is: \_\_\_\_\_?**

- E. 27
- F. 49
- G. 33
- H. 55

Answer: - B

### Instructions for PART 3 (Critical Reasoning)

You are required to solve each problem and indicate the answer by filling in the answer sheet the appropriate letter i.e. A,B,C.....

**MARKS: 15**

**Examples: -**

Read the following Newspaper items and choose the correct answer by filling in the answer sheet the appropriate letter A, B, C...

#### **Question 9 – 15**

**Nine individuals: Ahmed, Bilal, Danish, Faisal, Haroon, Liaquat, Maryam, Shiza and Zeeshan are to serve on three committees labeled A, B and C.**

- Each candidate should serve on exactly one of the committees
- Every committee must have at least one member
- Committee A should consist of exactly one member more than that of committee B
- Among Maryam, Shiza and Zeeshan none can serve on committee A
- Among Faisal, Haroon and Liaquat none can serve on committee B
- Among Ahmed, Bilal and Danish none can serve on committee C

#### **QUESTIONS**

**9. In case Danish and Zeeshan are the individuals serving on committee B, how many of the nine individuals should serve on committee C?**

- A. 2
- B. 3
- C. 4
- D. 5
- E. 6

**10. Of the nine individuals, the maximum number that can serve together on committee C is**

- A. 5
- A. 6
- B. 7
- C. 8
- D. 9

**11. In case Ahmed is the only individual serving on committee B, which among the following should serve on committee A?**

- A. Bilal and Danish
- B. Bilal and Faisal
- C. Bilal and Liaquat
- D. Faisal and Haroon
- E. Danish and Haroon

12. In case, any of the nine individuals serves on committee C, which among the following could not be the candidate to serve on committee A?
- A. Ahmed
  - B. Bilal
  - C. Danish
  - D. Liaquat
  - E. Shiza
13. In case, Bilal, Danish and Maryam are the only individuals serving on committee B, the total membership of committee C should be
- A. 5
  - B. 4
  - C. 3
  - D. 2
  - E. 1
14. In case, Bilal, Danish and Maryam are the only individuals serving on committee B, then the members of committee C should be
- A. Haroon and Shiza
  - B. Maryam and Zeeshan
  - C. Shiza and Zeeshan
  - D. Faisal and Shiza
  - E. Haroon and Maryam
15. Among the following combinations which could constitute the membership of committee C?
- A. Danish and Shiza
  - B. Faisal and Maryam
  - C. Liaquat, Maryam and Shiza
  - D. Faisal, Haroon and Liaquat
  - E. Ahmed, Faisal, Maryam and Zeeshan

**Instructions for PART 4 (Subject)**

**MARKS: 50**

16. IFRS stands for:
- A. International Financial Reporting Statements
  - B. International Financial Reporting Standards
  - C. International Financial Recording Statements
  - D. International Financial Recording Standards

Answer: - B

17. Which of these refer to temporary employees?
- A. Downsized employees
  - B. Contingent workforce
  - C. Permanent employees

D. Probationary employees

**18. A technique uses in comparative analysis of financial statement is**

- A. Graphical analysis
- B. Preference analysis
- C. Common size analysis
- D. Returning analysis

Answer: - C

**19. Marketers often use the term \_\_\_\_\_ to refer to a group of customers with homogeneous needs and wants.**

- A. People
- B. Buying power
- C. Demography
- D. Market segment

Answer: - D

**20. Firms that are "breaking even" are:**

- A. Earning zero economic profits.
- B. Earning less than a normal rate of return.
- C. Shutting down in the short run.
- D. All of the above are correct.

Answer: - A